



भारतीय जीवन बीमा निगम  
LIFE INSURANCE CORPORATION OF INDIA

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Ref: CO/Mktg/MDRT-2026

Date: 13.12.2024

ALL ZONAL MANAGERS AND SR./DIVISIONAL  
MANAGERS-IN-CHARGE OF DIVISIONS,  
PRINCIPALS OF MDC, ZTCs, STCs,  
AUDIT CENTRES AND INSPECTION DEPTS.

Re: Million Dollar Round Table-2026 (2025-Calendar Year Production).

We have received the details regarding eligibility conditions and production requirements for the membership of the MDRT-2026 Table (Production Year-2025 Calendar Year). A copy of the Informative write-up is enclosed herewith. The same can also be downloaded from the MDRT website: [www.mdrt.org](http://www.mdrt.org) under "Membership Information" for the 2026 Million Dollar Round Table (based on 2025 production) and intranet site of CO/Marketing under MDRT department.

Please ensure that the information is made available to all the agents under your jurisdiction immediately so that they can plan their activities and fulfill the qualifying conditions for the MDRT-2026 Table membership well before 31st December, 2025.

A) "First Year Commission" condition

➤ MDRT Qualifiers	Rs.	11,32,600
➤ Court of the Table Qualifiers	Rs.	33,97,800
➤ Top of the Table Qualifiers	Rs.	67,95,600
Commission conversion factor :		13.0183

B) "First Year Premium" condition

➤ MDRT qualifiers	Rs.	45,30,400
➤ Court of the Table Qualifiers	Rs.	1,35,91,200
➤ Top of the Table Qualifiers	Rs.	2,71,82,400
Premium conversion factor :		26.0367

Only the First Year Commission actually paid during the Calendar Year 2025 on business completed/First Year Premium received during the Calendar Year 2025 is to be taken into account for this purpose. Our Branch Offices should ensure that such First Year Commission is positively paid to the aspiring Agents on or before 31.12.2025.

Kindly note that only such qualifiers, who have earned First Year Commission/First Year Premium exclusively on LIC's Business, will be recognized as MDRT qualifier agent by LIC. Bonus Commission paid during the calendar year 2025 shall also be included along with First Year Commission paid.

All the agents who have qualified for the MDRT-2026 are to be issued a "Certifying letter". Kindly refer Circular no. Ref: Mktg/A/MDRT dated 11.02.2010 on "Signing of Certifying Letter". It may also be noted that while issuing the Certifying letter, if any agent has qualified jointly on the basis of LIC, GIC or any other business, the same should be given only after receipt of confirmation letter issued by the other insurer/institution in respect of credit of their business.



Million Dollar Round Table-2026 (2025-Calendar Year Production)

All the Zonal Offices are requested to furnish us the below statistics of MDRT Qualifiers-2026 in respect of their Zone in the following format by 09.01.2026 marked as Annexure-1:

Annexure-1																
Division Wise Total MDRT Qualifiers - 2026 <<Zone Name>> <<Zone Code>>																
Divisions	No. of TOTs				No. of COTs				No. of MDRTs				Total of TOT/COT/MDRT			
	(a)	(b)	(c)	d = a+b+c	(e)	(f)	(g)	h = e+f+g	(i)	(j)	(k)	l = i+j+k	m = a+e+i	n = b+f+j	o = c+g+k	p = d+h+l
	Commission Basis only	Premium Basis only	On Both Counts	Total TOT	Commission Basis only	Premium Basis only	On Both Counts	Total COT	Commission Basis only	Premium Basis only	On Both Counts	Total MDRT	Commission Basis only	Premium Basis only	On Both Counts	Total of TOT/COT/MDRT

Alongwith the above statistics, all the Zonal Offices are also requested to furnish us the relevant information in the enclosed proforma in Excel Format marked as "Annexure-2" (i.e. 28 column format) in respect of each of the agent qualifying for the MDRT-2026 of their Zone, by 06.02.2026.

The information regarding the MDRT Annual Meeting, Top of the Table Annual Meeting and The MDRT Experience & Global Conference Meeting is as follows:

MDRT Annual Meeting *	Top of the Table Annual Meeting **
7 - 10 June 2026 Anaheim, California, USA	2026 TBD
MDRT Global Conference* 2026 TBD	MDRT EDGE Meeting*** 2026 TBD

\* Attendance at the MDRT Annual Meeting and MDRT Global Conference is open to approved 2026 members and requires payment of separate registration fees.

\*\* Attendance at the Top of the Table Annual Meeting is open to approved 2026 TOT members and requires payment of separate registration fees.

\*\*\* MDRT EDGE Meeting is open to approved 2026 members from the U.S. and Canada and requires payment of separate registration fees.

In case the aspiring Agents require more details, clarifications, etc. they may write to the Membership Director, MDRT at the following address:

Million Dollar Round Table,  
Member Relations Department,  
325, West Touhy Avenue,  
Park Ridge, IL 60068 U.S.A.

Phone: +1 847.692.6378  
Fax: +1 847.518.8921  
Web site: [http:// www.mdrt.org](http://www.mdrt.org)  
E-Mail: [memberrelations@mdrt.org](mailto:memberrelations@mdrt.org)

Executive Director (Marketing/PD) & CMO

Encl: as above.